PROFILE

KLONAL LABORATORIOS
COMPROMETIDOS CON TU SALUD

INTRODUCTION

With more than 45 years in the Argentine pharmaceutical market, LABORATORIOS KLONAL today capitalizes on a valuable business and professional experience. Its excellent track record, achieved through constant and sustained investment, has helped LABORATORIOS KLONAL reach a leading position in the supply of medicines to hospitals, clinics, healthcare institutions, and pharmacies, offering products in a wide range of pharmaceutical forms: injectables, oral solids, syrups, drops, powders for oral suspension, ovules, and ophthalmic solutions. We have a multidisciplinary team of over 350 professionals working every day to strengthen our founding values:

COMMITMENT, INVESTMENT, CREATIVITY, RESEARCH, QUALITY CONTROL, TECHNOLOGY, AND HUMAN POTENTIAL.

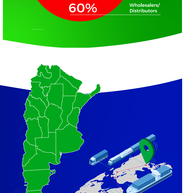
Our medicines are manufactured within a comprehensive quality system, thus preserving their identity, potency, and purity.
Our constant growth is reflected in the launch of innovative products and the development of medicines designed to achieve and maintain an optimal level of health.
With a strong commitment to improving access to healthcare for the entire population, a large part of our investments are dedicated to ensuring the necessary resources in equipment and staff training, in order to optimize the cost-quality ratio of all our products.

VISION & MISSION

Develop pharmaceutical products of the highest quality for the treatment of various pathologies, contributing to improving human health and quality of life.

LABORATORIOS KLONAL strives for excellence by producing medicines that meet the highest national and international standards, working every day toward the goal of TOTAL QUALITY.

QUALITY AS A CORE VALUE

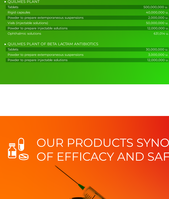


The Quality Control Department is equipped with modern instruments to perform the most rigorous physical-chemical and microbiological tests, ensuring that all products maintain efficacy and stability throughout their shelf life.
All processes comply with Good Manufacturing and Control Practices (GMP), which translate into excellence in quality.

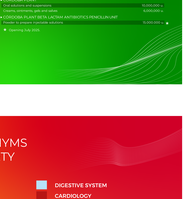
The Quality Assurance Department validates all manufacturing processes and conducts regular audits to guarantee excellence at every stage.

In this way, we ensure that all medicinal specialities produced daily maintain the same quality with which they were originally developed.
We have obtained in-vivo bioequivalence study approvals from the National Administration of Drugs, Food, and Medical Technology (ANMAT) for medicines classified as having significant sanitary risk.
Another demonstration of our commitment to quality is the approval by international regulatory bodies, which authorizes the export of our pharmaceutical products to various Latin American countries.

SALES BY SECTOR

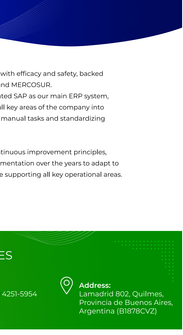


DISTRIBUTION OF PRIVATE SECTOR SALES



LOGISTICS & PERSONNEL

LABORATORIOS KLONAL performs more than 10,000 deliveries annually to hospitals, institutions, and pharmacies across the country, participating in major national healthcare programs.



STAFF

Our workforce consists of pharmacists, biochemist, chemists, biologists, and engineers, who, together with technicians and skilled workers, carry out all production tasks within our facilities.
We currently employ 300 staff members, distributed as follows:

MANUFACTURING PLANTS

PRODUCT LINE	2026 PROJECTION
● QUILMES PLANT	
Tablets	300,000,000 u
Powder for oral suspension	2,000,000 u
Powder to prepare sterile/parenteral suspensions	4,000,000 u
Vials (injectable solutions)	10,000,000 u
Powder to prepare injectable solutions	5,000,000 u
Ophthalmic Solutions	40,000 u
● QUILMES PLANT OF BETA LACTAM ANTIBIOTICS	
Tablets	15,000,000 u
Powder for oral suspension	3,000,000 u
Powder to prepare injectable solutions	1,000,000 u

PRODUCT LINE	2026 PROJECTION
● CÓRDOBA PLANT	
Capsules and tablets (penicillins)	10,000,000 u
Dry powder for orals and vials	5,000,000 u
● CÓRDOBA PLANT BETA LACTAM ANTIBIOTICS PENICILLIN (NP	
Powder to prepare injectable solutions	10,000,000 u
★ Opening July 2026.	

OUR PRODUCTS SYNONYMS OF EFFICACY AND SAFETY

Currently, LABORATORIOS KLONAL offers a vast vade-mecum consisting of a wide range of products.
More than 350 presentations are distributed among the different Therapeutic Areas:

- DIGESTIVE SYSTEM
- CARDIOLOGY
- ANTI-INFECTIVES FOR GENERAL USE
- OPHTHALMOLOGY
- CENTRAL NERVOUS SYSTEM
- RESPIRATORY SYSTEM
- DERMATOLOGY
- GENITOURINARY PREPARATIONS
- MUSCULOSKELETAL SYSTEM
- PEDIATRICS
- SYSTEMIC CORTICOSTEROIDS
- SYSTEMIC ANTI-INFECTIVES

CERTIFICATIONS

Our products are synonymous with efficacy and safety, backed by certifications from ANMAT and MERCOSUR.
Since 2009, we have implemented SAP as our main ERP system, which allowed us to integrate all key areas of the company into a unified platform, eliminating manual tasks and standardizing processes.

Through the application of continuous improvement principles, we have refined our SAP implementation over the years to adapt to business changes and continue supporting all key operational areas.

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